SIERRA NEVADA ALLIANCE
Financial Statements

June 30, 2023 and 2022



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Sierra Nevada Alliance

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of the Sierra Nevada Alliance (a nonprofit organization), which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Sierra Nevada Alliance as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Sierra Nevada Alliance and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
 statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Other Reporting Required by Government Auditing Standards

Schettler Many & Associates, LLC

In accordance with *Government Auditing Standards*, we have also issued our report dated November 2, 2023, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Reno, Nevada

November 2, 2023

STATEMENTS OF FINANCIAL POSITION JUNE 30, 2023 AND 2022

		2023		2022			
ASSETS							
CURRENT ASSETS							
Cash and cash equivalents	\$	356,741	\$	556,296			
Receivables		501,444		207,256			
Prepaid expenses		180		3,639			
Total current assets		858,365		767,191			
PROPERTY AND EQUIPMENT, net				-			
	\$	858,365	\$	767,191			
LIABILITIES AND NET ASSETS							
CURRENT LIABILITIES							
Accounts payable	\$	32	\$	6,426			
Accrued expenses		2,648		13,627			
Compensated absences		26,360		14,159			
Deferred revenue		602,227		486,615			
Current maturities of long-term debt		3,387		2,207			
Total current liabilities		634,654		523,034			
LONG-TERM DEBT, less current maturities		150,499		156,806			
Total liabilities		785,153		679,840			
NET ASSETS							
Without restrictions		72,212		86,351			
With restrictions		1,000		1,000			
Total net assets		73,212		87,351			
	\$	858,365	\$	767,191			

STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2023 AND 2022

		2023		2022			
	Without	With		Without	With		
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total	
REVENUE AND SUPPORT							
Revenue							
Government grants	\$ 1,424,510	\$ -	\$ 1,424,510	\$ 672,681	\$ -	\$ 672,681	
Foundation and other	343,476	-	343,476	434,663	-	434,663	
Interest and dividends	71	-	71	85	-	85	
Other	-	-	-	103,522	-	103,522	
Support							
Contributions	84,715	-	84,715	74,901	-	74,901	
In-kind contributions	18,352	-	18,352	49,150	-	49,150	
Annual conference	3,889	-	3,889	-	-	-	
Special events	10,913		10,913	14,638		14,638	
	1,885,926		1,885,926	1,349,640		1,349,640	
EXPENSES							
Program services	1,614,740	-	1,614,740	1,066,446	-	1,066,446	
General and administrative	283,135	-	283,135	284,243	-	284,243	
Fundraising	2,190		2,190	6,188		6,188	
	1,900,065		1,900,065	1,356,877		1,356,877	
CHANGE IN NET ASSETS	(14,139)	-	(14,139)	(7,237)	-	(7,237)	
NET ASSETS, BEGINNING OF YEAR	86,351	1,000	87,351	93,588	1,000	94,588	
NET ASSETS, END OF YEAR	\$ 72,212	\$ 1,000	\$ 73,212	\$ 86,351	\$ 1,000	\$ 87,351	

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2023

	Supporting Services									
	Program Services		Management and General		Fundraising		Total Expenses			
Salaries	\$	1,217,317	\$	123,695	\$	715	\$	1,341,727		
Payroll taxes and										
employee benefits		227,772		30,379		55		258,206		
Total salaries										
and related expenses		1,445,089		154,074		770		1,599,933		
Advertising		-		4,270		-		4,270		
Conferences and training	9,127		607			-		9,734		
Insurance	2,959		ce 2,959			-		-		2,959
Miscellaneous	llaneous			17,630		1,420		37,970		
Occupancy		1,986		17,206		-		19,192		
Office expenses		8,249		14,353		-		22,602		
Professional fees		6,008		55,246		-		61,254		
SNAP In-kind		82,622		-		-		82,622		
Supplies and equipment		10,548		18,055		-		28,603		
Travel		29,232		1,694		-		30,926		
Total expenses	\$	1,614,740	\$	283,135	\$	2,190	\$	1,900,065		

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2022

		Supporting Services				ces		
	Program Services		Management and General		Fundraising		Total Expenses	
Salaries	\$	736,863	\$	127,765	\$	5,180	\$	869,808
Payroll taxes and								
employee benefits		159,073		31,535		455		191,063
Total salaries								
and related expenses		895,936		159,300		5,635		1,060,871
Advertising		9,486		721		-		10,207
Conferences and training		3,251		3,511		-		6,762
Insurance		3,768		843		-		4,611
Interest expense		7,211		1,803				9,014
Miscellaneous		10,672		6,801		-		17,473
Occupancy		2,685		15,469		-		18,154
Office expenses		5,570		14,001		-		19,571
Professional fees		50,099		78,655		553		129,307
SNAP In-kind		41,104		-		-		41,104
Supplies and equipment		9,850		463		-		10,313
Travel		26,814	-	2,676		_		29,490
Total expenses	\$	1,066,446	\$	284,243	\$	6,188	\$	1,356,877

STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2023 AND 2022

	2023		2022	
CASH FLOWS FROM OPERATING ACTIVITIES				
Increase (decrease) in net assets	\$	(14,139)	\$	(7,237)
Adjustments to reconcile increase (decrease) in net assets				
to net cash provided (used) by operating activities:				
Changes in:				
Receivables		(294,188)		(29,372)
Prepaid expenses		3,459		9,742
Accounts payable		(6,394)		2,261
Accrued expenses		(10,979)		12,397
Compensated absences		12,201		5,369
Deferred revenue		115,612		11,498
Net cash provided (used) by operating activities		(194,428)		4,658
CASH FLOWS FROM FINANCING ACTIVITIES				
Principal payments on long-term debt		(5,127)		-
Net cash provided (used) by investing activities		(5,127)		
NET CHANGE IN CASH		(199,555)		4,658
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		556,296		551,638
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	356,741	\$	556,296

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 1 – NATURE OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

The Sierra Nevada Alliance (the Organization) was formed in 1993 as a California non-profit corporation. The mission of the Organization is to protect and restore the Sierra Nevada for future generations while ensuring healthy and sustainable communities. The Organization's member group support program helps build the capacity of member conservation groups through a partnership with the Sierra Nevada AmeriCorps.

Basis of Accounting

The financial statements are presented using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Cash and Cash Equivalents

The Organization considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

Concentration of Credit Risk

The Organization maintains cash and cash equivalent balances in financial institutions which may, at times, exceed federally insured limits. Cash balances in banks are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 at each institution. The Organization has not experienced any losses in these accounts and does not believe it is exposed to any significant custodial credit risk related to these accounts.

Receivables

Receivables include grants, contributions, and other reimbursements, which have not been received by year end. Management considers all accounts fully collectible and, accordingly, an allowance for doubtful accounts is not deemed necessary.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

Property and Equipment

Property and equipment are recorded at cost. Donated assets are valued at fair value at the date of donation. Depreciation is provided over the estimated useful lives of the respective assets on a straight-line basis. The estimated useful lives range from three to seven years for furniture, fixtures and equipment. The Organization's policy is to capitalize assets with a cost greater than \$5,000.

Compensated Absences

Compensated absences represent the Organization's liability for the value of paid leave earned but not used by employees as of June 30, 2023 and 2022, as determined in accordance with the Organization's personnel policy. This liability is included in accrued payroll on the accompanying statement of financial position.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenue and Revenue Recognition

The Organization recognizes revenue from ticket sales at the time of admission to special events. The performance obligation of holding the event is simultaneously received and consumed by the customer; therefore, the revenue is recognized when the corresponding event takes place. All amounts received prior to the event, are deferred to the applicable period.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met.

Contributions are considered available for the Organization's general operations unless specifically restricted by the donor. Amounts received that are restricted by the donor for use in the future periods or for specific purposes are reported as restricted support increasing net assets with donor restrictions. Contributions received with restrictions that are met in the same reporting period and conditional contributions for which the conditions and restrictions are met in the same period are reported as support increasing net assets without restrictions.

A portion of the Organization's revenue is derived from cost-reimbursable contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as a deferred revenue in the statement of financial position. As of June 30, 2023 and 2022, \$602,227 and \$486,615, respectively, was received prior to incurring qualifying expenditures and therefore recognized in the statement of financial position as deferred revenue.

Advertising

The Organization expenses advertising costs as incurred. Expenses incurred for the years ended June 30, 2023 and 2022 were \$4,270 and \$10,207, respectively.

Income Taxes

The Organization is a non-profit organization exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation. Accordingly, no provision for income taxes is included in the accompanying financial statements. For federal income tax purposes, the Organization's tax returns essentially remain open for possible examination for a period of three years after the respective filing deadlines of those returns. As of June 30, 2023, the 2019, 2020, and 2021 returns are subject to examination by the IRS.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Reclassifications

Certain reclassifications have been made to the comparative financial information for the year ended June 30, 2022 to make them more comparable to the financial statements for the year ended June 30, 2023.

Accounting Pronouncements Adopted

During the year ended June 30, 2023, the Company adopted FASB ASU 2016-02, *Leases (Topic 842)*, which requires leases to be recorded as an asset on the balance sheet for the right to use the leased asset and a liability for the corresponding lease obligation for leases with terms of more than twelve months. Management has evaluated the impact of ASU 2016-02 and concluded that no changes are necessary to conform with the new standard.

Management's Review

Subsequent events have been evaluated through November 2, 2023, which is the date the financial statements were available to be issued.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 2 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

	J	June 30,		une 30,
		2023		2022
Cash and cash equivalents Receivables Total financial assets	\$	356,741 501,444 858,185	\$	556,296 177,844 734,140
Less those unavailable for general expenditure within one year due to: Refundable advances Donor restrictions		(602,227) (1,000)	_	(475,117) (1,000)
Financial assets available to meet cash needs for general expenditures within one year	\$	254,958	\$	258,023

The Organization has a policy to manage its liquidity by operating within a prudent range of financial stability, maintaining adequate liquidity to fund near-term operations, and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be met. As part of the Organization's liquidity management plan, it invests cash in excess of short-term requirements in money market accounts.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 3 – PROPERTY AND EQUIPMENT

Property and equipment consists of the following at June 30, 2023 and 2022:

	 2023	2022	
Equipment	\$ 30,005	\$	30,005
Software	9,198		9,198
	39,203		39,203
Less: accumulated depreciation	 (39,203)		(39,203)
	\$ 	\$	_

Depreciation expense for the year ended June 30, 2023 and 2022 was \$0.

NOTE 4 – NET ASSET RESTRICTIONS

Permanently restricted net assets were restricted for the following purposes as of June 30, 2023 and 2022:

	20	23	2022		
Memorial fund	\$	1,000	\$	1,000	

NOTE 5 – NONCASH IN-KIND CONTRIBUTIONS

The Organization's in-kind contributions consisted of the following as of June 30, 2023 and 2022:

	2023		 2022	Usage
SNAP Professional services	\$	12,702	\$ 38,610	Conservation program
SNAP Member travel		-	2,494	Conservation program
Food and other goods		5,650	8,046	Conservation program and supporting
	\$	18,352	\$ 49,150	

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

In-kind contributions of services that require special skills, that are provided by individuals possessing those skills, and that would need to be purchased if not contributed, are recognized in the financial statements. Travel, meals, materials, and professional services were valued using estimated average U.S. prices of identical or similar products or services using pricing data of similar products or services under a "like-kind" methodology. No in-kind contributions were restricted. The Organization only uses goods and services for its own program or supporting service activities.

NOTE 6 – LONG TERM DEBT

On May 7, 2020, the Organization qualified for and received a loan pursuant to the Paycheck Protection Program, a program implemented by the U.S. Small Business Administration under the Coronavirus Aid, Relief, and Economic Security Act, from a qualified lender, for an aggregate principal amount of \$199,995 (the "PPP loan"). On May 11, 2021 the Small Business Administration notified the organization that the entire amount of this loan was forgiven.

On April 28, 2021, the Organization qualified for and received a loan pursuant to the Paycheck Protection Program, a program implemented by the U.S. Small Business Administration under the Coronavirus Aid, Relief, and Economic Security Act, from a qualified lender, for an aggregate principal amount of \$174,488 (the "PPP loan"). On November 17, 2021 the Small Business Administration notified the organization that the entire amount of this loan was forgiven.

The Organization will account for the derecognition of the PPP loan in accordance with FASB ASC 958-605, *Not-for-Profit Entities: Revenue Recognition* (Conditional Contribution model). An Organization that expects to meet the PPP Loan's eligibility criteria and expects forgiveness will account for the proceeds as a conditional contribution. To the extent that the proceeds are used for qualified expenses, the barrier is considered have been removed, and recognized as revenue in the accompanying statement of activities.

Additionally, on May 16, 2020, the Organization entered into a loan with the SBA (Small Business Administration) as the lender pursuant to the Economic Injury Disaster Loans (the "EIDL") under the Coronavirus Aid, Relief, and Economic Security (CARES) Act. The loan is a thirty-year loan with a maturity date of May 16, 2050. The loan includes monthly payments of \$641, including interest of 2.75% and is secured by all tangible and intangible personal property of the Organization.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

The principal payments on long-term debt are due as follows:

Year Ending June 30,

2024	\$ 2,207
2025	3,387
2026	3,481
2027	3,576
2028	3,678
Thereafter	 137,557
	\$ 153,886

NOTE 7 – FUNCTIONALIZED EXPENSES

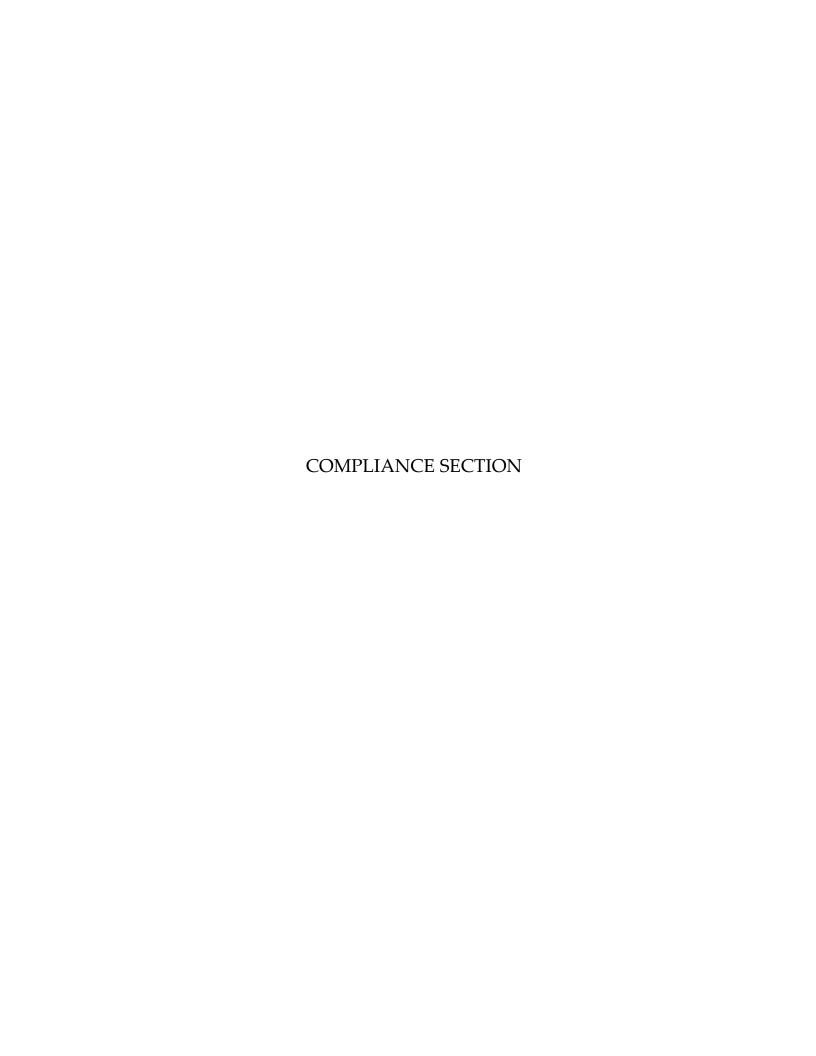
The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries, payroll taxes and employee benefits, operating expenses, travel, and supplies on the basis of estimates of time and effort.

NOTE 8 – LEASES

In accordance with FASB ASC 842-20-25-2, *Short-Term Leases*, the Organization elects to apply the short-term lease measurement and recognition exemption to its office lease.

The Organization entered into a lease agreement on March 5, 2018 for office space in South Lake Tahoe, California. The sublease includes payments of \$1,442 per month through August 31, 2023, and then increases to \$1,485 a month. The sublease terminates on September 1, 2024.

Total rent expense for the years ended June 30, 2023 and 2022, was \$19,192 and \$18,154, respectively.





REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Sierra Nevada Alliance

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to the financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Sierra Nevada Alliance (a nonprofit organization) which comprise the statement of financial position as of June 30, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 2, 2023.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Reno, Nevada

November 2, 2023

Schettler Many & Associates, LLC